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CEO PROFILE



SM Hasan:

Is a seasoned supply chain management professional with a remarkable track record spanning three decades. He has demonstrated exceptional expertise in various domains, including business development, Retail Operations, human resources, and training. Throughout his illustrious career, SM Hasan has been a driving force behind optimizing supply chain processes, enhancing organizational efficiency, and fostering strategic partnerships. His commitment to excellence, combined with a profound understanding of industry dynamics, has led to outstanding achievements in highly competitive business environments.

SM Hasan possesses an in-depth understanding of end-to-end logistics, procurement, inventory management, and distribution strategies. He has consistently excelled in devising innovative solutions to streamline operations, minimize costs, and maximize profitability. He has been instrumental in identifying growth opportunities and forging valuable relationships with key stakeholders. His strategic acumen and market insights have resulted in the successful expansion of business footprints and increased market share for various organizations.

SM Hasan, Through meticulous planning and effective execution, has established a reputation for driving operational excellence. His adeptness in process optimization and resource allocation has led to heightened productivity and seamless supply chain workflows. Having held prominent positions in retail management, he understands the intricacies of the retail sector. He has adeptly managed inventory, visual merchandising, and customer relations to ensure outstanding shopping experiences and bolstered brand loyalty.

SM Hasan's commitment to nurturing talent and fostering a positive work culture has made him a respected leader in human resources. He has spearheaded training programs to develop skillsets, boost employee engagement, and align teams with organizational goals. Recognized for designing and executing employee training programs that significantly improved workforce productivity and employee satisfaction.

SM Hasan holds a Masters degree in Supply Chain Management from a prestigious institution. He continues to pursue professional development opportunities to stay abreast of industry trends and best practices.

Currently he owns a Real Estate Development Company in Islamabad.

Company Overview

PJS is a clear conscience recruitment agency dedicated to connecting exceptional talent with top-notch employers across diverse industries. We specialize in sourcing, vetting, matching and training candidates to ensure the perfect fit for both job seekers and employers. Our mission is to empower success by building strong, long-term partnerships between talent and companies driving mutual growth and prosperity.

Vision

To be the preferred and most trusted recruitment partner for companies and job seekers alike, contributing to the development of thriving workplaces and prosperous careers.



Mission

1. Deliver exceptional talent: We strive to identify and deliver the most qualified and motivated candidates who align with our clients' needs and company culture.

2. Nurture long-term partnerships: We believe in forging lasting relationships with both clients and candidates, fostering trust, reliability and understanding.

3. Provide customized solutions: We tailor our recruitment services to meet the unique requirements of each organization, recognizing that every company has its distinct goals and challenges.

4. Embrace innovation: We leverage cutting-edge technology and innovative methodologies to stay at the forefront of the recruitment industry.

Our Approach

At PJS, we adopt a comprehensive and consultative approach to recruitment. Our process includes:

1. **Understanding Client Needs:** We collaborate closely with our clients to Comprehend their business objectives, corporate culture, and specific requirements for each role.

2. **Talent Sourcing:** Leveraging our extensive network and cutting-edge sourcing tools, we identify and attract top talent from various channels.

3. **Candidate Screening:** Our rigorous screening process evaluates candidates, only the best matches proceed to the next stages.

4. **Interview and Selection:** We interview, assist and provide valuable feedback to both parties.

5. **Onboarding Support:** PJS ensures candidates smooth transition into their new roles.

Manpower Services

We know contingent staffing and permanent recruitment. Through our expertise in talent resourcing and workforce management, we provide rapid access to a highly qualified and productive pool of candidates.

We help organizations develop and maintain agility in their workforces, enabling them to respond to changing business demands and market fluctuations, and keep pace as the future of work evolves.

1. Direct Hire

We take great pride in having built a strong community network of great workers. Our recruitment process has been honed over tremendous experience, so we know how to match the right person to fill your needs—and we can hire them directly into your team.

2. Flexible Staffing

Whether you need a single experienced Merchandiser for a one-day or 50 representatives for your new call center, PJS can provide the talent you need. Our contingent workforce solutions give you increased flexibility to weather seasonal highs and lows or deliver on a critical opportunistic initiative.

PJS's contract-to-permanent solution lets you gain first-hand experience with potential full-time hires to better assess their capabilities and fit before making the commitment to a hiring decision.

3. Onsite Management

PJS onsite services drive organizational performance, seamlessly integrating contingent workforce solutions into your company culture and processes. From candidate attraction to systems administration, we tailor our process around each organization's specific needs, resulting in faster access to highly qualified candidates so you can focus on achieving your business objectives.

Experis

With a deep knowledge of the skills each sector demands, our consultants and talent agents understand business challenges now and of the future. Combined with our talent retention and upskilling programs, our expertise will help you achieve your business goals.

1. Business Professionals



From customer facing jobs such as call centers or sales to specialized roles in HR or Marketing, access our growing network of motivated and skilled professionals to keep your organization running smoothly.

2. Engineering



The acceleration of your automation plan depends on your ability to access skilled talent who can implement and operate those technologies. Manpower has the expertise and community to connect you with the talent you need.

3. Finance



Employment in the finance and accounting sector continues to rise while many organizations experience a shrinking talent pool. We identify, re-skill and retain the talent organizations need.

4. Supply Chain



One small change in the market can cause reverberating effects throughout your supply chain. Organizations rely on Manpower to gain agility and cost control on business-critical projects. An effective Supply Chain means growth in profits.

5. IT Professionals



We don't just meet demand, we exceed it. We make it possible for you with our demand-driven approach.

Talent Solutions

We help organizations transform the way they source, manage and develop their workforces to ensure they have the right talent today, and for the future.

Our integrated solutions provide end-to-end, data-driven solutions for talent attraction, acquisition, development and upskilling, and retention at scale.

1. Recruitment Processing outsourcing

Tailored solutions for permanent and contingent talent with a holistic approach to transforming how organizations source, manage and develop their workforces.

2. Managed Service Provider

Comprehensive global solutions that optimize contingent workforce management and drive performance through people, process and technology.

3. Right Management

Enabling organizations to attract, develop and retain the top talent crucial for success in a rapidly transforming business environment.

Training & Development

We wish for our clients to aim higher through investment in their people. As corporations worldwide take on training & development initiatives to polish the skills and competencies of their workforce. , PJS facilitates such activity with the vision to optimize utilization of the human resource. Concurrently, we aim for overall development of the staff at a personal and professional level.

PJS develops and conducts customized corporate training workshops for courses specific to our clients' requirements.

1. Individual Performance

- Job specific training, Soft Skills training
- Performance management training
- Customer services, Work place diversity
- Compliance & Conflict Resolution training
- Change Management, Emotional Intelligence

2. Strategy & Organization Performance

- Strategy formulation workshops
- Defining Mission, Vision and values
- High performance Forums
- Management for values creation

3. Behavioral Skills Training

- Communication, teamwork, adaptability
- Time Management, Problem Solving
- Coaching skills, Leadership, Health & Safety
- Security & Loss Preventions
- Positive attitude, Regulatory Compliances
- Body Language Awareness
- Team work and team management

4. Customized Training

- Asses Training Needs
- Set training objectives, Monitor progress
- Prepare organize training methods & materials
- Organize and deliver the training course
- Develop Evaluation strategy